NOVTAU distributor cooperation pack

Opening assortment • Sample evaluation • First order • Replenishment

NOVTAU manufactures 3D printing filament for its own brand and private-label brands. For distributors, the starting point is a NOVTAU assortment that fits your customers and sales channel. Use this pack to put the proposed range, evaluation questions and first-order details into one conversation.

Choose the opening range

These catalog materials offer starting points for discussion. Select the exact grade and assess it for your customers' printers and applications.

Material	Customer need to explore	Question for evaluation
PLA Basic	Everyday models and general printing	Does the color, surface finish and part fit meet your customers' expectations?
PETG Basic	Functional parts	What service conditions and printer setup must the selected grade suit?
PLA Silk+	Decorative prints	How does the finish look on the curved and flat surfaces your customers print?

Browse the NOVTAU catalog for other material choices. Catalog names and color references help define an inquiry; the final assortment and supply formats are agreed for your order.

Put each product on its own line

Copy a line for each material and main color. Keep additional color references in the notes.

Material and grade	Main color reference	Quantity and unit	Spool and NOVTAU packaging requirements	Sample objective
PLA Basic, grade to confirm	To select	To discuss, kg or spools	To confirm for the order	Surface finish and part fit
PETG Basic, grade to confirm	To select	To discuss, kg or spools	To confirm for the order	Intended functional part
PLA Silk+, grade to confirm	To select	To discuss, kg or spools	To confirm for the order	Appearance on representative geometry

These are optional starting lines, not a fixed bundle. Add your destination country, sales channel and requested timing. If the range is undecided, describe the customers and printing work you serve.

Evaluate samples before confirming the range

Agree the available sample grades and colors, purpose, costs and shipping arrangements before delivery is arranged. For each evaluated sample, retain its reference with your printer and nozzle, settings, representative part, observations and requested changes. Include any technical documents your market requires so their availability and scope can be checked for the selected grade.

Confirm the first order

Compare the quotation with your product lines. Resolve the following before accepting the order:

- Exact material, grade and color references, including any substitution.
- Quantity and unit for each line, any minimum quantities and mixed-color conditions.
- Spool, label, bag, box and outer-carton arrangement for the NOVTAU range.
- Accepted sample references and any changes made after evaluation.
- Pricing, destination, delivery arrangements, payment terms and agreed timing.

Prepare your sales channel

Tell us which product images, descriptions, language versions and technical files your store or sales team needs. Request them for the grades you plan to carry, then confirm available files, versions and permission to publish. Discuss market or regional arrangements separately; distribution rights require their own agreement.

Replenish from the accepted order

Send the previous product and packaging references with new quantities and requested timing. Mark new colors, substitutions or packaging changes separately. Compare the replenishment confirmation with the accepted references and check any changed commercial terms before accepting it.

Send your proposed assortment

Discuss your opening order

Include your market and sales channel, material and color lines, quantities with units, packaging needs, sample objectives and destination. You can leave undecided items as “to discuss.”

Sample evaluation worksheet

Copy this page for each material and color. Agree sample availability, scope, costs and delivery before arranging evaluation. Record observations against your own acceptance criteria; this worksheet does not certify product performance.

Sample identity	Your record
Company and evaluator	
Material and exact grade	
Color and sample reference	
Date and intended application	

Test setup	Your record
Printer and nozzle	
Settings and material handling	
Representative part or file	
Acceptance criteria	

Evaluation and next action	Your record
Material result and part fit	
Color and finish observations	
Spool and packaging checks	
Artwork version if applicable	
Requested changes or retest	
Decision, approver and date	

Keep photographs and applicable document references with this record. Confirm the accepted sample and any revised artwork in the order confirmation.